



TOGETHER, WE ARE MORE™



About I-90...

I-90 Seed Solutions, LLC is a group of 5 individuals from your local area who have come together with Monsanto to create a new business in Rushmore, MN.

This 'new' business comes with an abundance of expertise in seed sales. With over 55 years combined experience, Josh Kramer CCA

(Seed Specialist), Vern Suedkamp (Seed Specialist), Michael Wagner (Seed Specialist), and Darren Jeffers (Seed Specialist) are here to bring you top quality seed which means higher yields and more for your bottom line. This venture took place in the fall of 2012 and shortly after, Melissa Baade

joined the I-90 team as Office Manager/Field Agronomist.

Our goals are to promote a profitable and sustainable business that meets or surpasses our customers expectations. We desire to be on the forefront of technology and provide excellent customer service.

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Who we are...

Melissa Baade:

I graduated from Northwest Missouri State University with a B.S. degree in Agriculture Business. Immediately

following graduation I moved to Lennox, SD to work for Country Pride Co-op in Chancellor and was directly involved with

Agronomy Sales and crop scouting.

After about a year and a half I decided to pursue a career in Merchandising and staying



Who we are *continued...*

Melissa *cont...*

true to my agriculture roots accepted a position with POET as a Territory Sales Manager in their Nutrition department. I directly sold and marketed their brand of distiller grain, Dakota Gold. While at POET I had the opportunity to work in various roles from the sales of DDGS, wet DDGS, syrup and crude corn oil. Other responsibilities included the management of distiller

sales and corn oil in the form of third party marketing; for non-POET ethanol plants.

In the fall of 2012 I was presented with another career opportunity to join the I-90 Seed Solutions team as their Office Manager/Field Agronomist. After much consideration, I decided this was a move in the right direction for me. I very much look forward to the challenges a new business pro-

vides and the ability to get out and about to visit with customers on a face-to-face basis.

Outside of work, I enjoy spending time with my fiancé, Josh and horse-back riding. I like to compete locally in team penning and team sorting events and will also venture on the occasional trail ride. In the winter months we enjoy snowmobiling.

“I know of no pursuit in which more real & important services can be rendered to any country than by improving its agriculture, its breed of useful animals, & other branches of a husbandman’s cares.”
~George Washington



Josh Kramer:

I grew up near Ellsworth, MN & graduated from Ellsworth High School in 2001. From there I pursued a B.S. degree in Agronomy from South Dakota State University. After graduation I moved back to the family farm where I currently reside with my wife Eva and daughter Elena.

In 2006 I started with Monsanto as a Seed Specialist to sell their brand of products. What I like most about selling are the agronomic challenges that take place.

Josh cont...

There is always some new technology to stay on top of and be competitive in the market.

When I'm not working, I enjoy spending time with my family and the occasional 9 holes of golf.

**Michael Wagner:**

I grew up on a farm near Rushmore, MN and graduated from Adrian High School. After graduation I attended Worthington Community College for Agriculture Business. Once I finished there I returned to the family farm to begin my farming career. I have been a Dekalb/Asgrow Seed Specialist for 16 seasons. There is no company in the world I would rather work for! I started out by just wanting to learn more about agronomy, but it turned into an opportunity to work with many different customers and help them with their seed decisions. The I-90 concept was presented to us about a year ago and the idea immediately took off. With the joining of dealerships, it gave us the ability to be on the cutting edge of the soybean treating industry and bulk soybean

Vern Suedkamp: I was born and raised in Adrian, MN and live on an acreage south of town. I graduated from St. Adrian High School and received my degree in Agriculture Business Management from the University of Minnesota—Crocketon.

After graduation I returned to the family farm and started my career working for a mobile home factory. I was employed with them for six years and farmed with my father on the side. Eventually, I took over the farming operation full-time in 1976.

In 1978 I met and married my wonderful wife, Sandra. We have three sons; Alex, Brian and Ben who is starting to take over the family farm.

I have been a Dekalb/Asgrow dealer for the the past 19 years and have enjoyed the business of selling seed to my friends and neighbors. I hope to continue to do-so for many years to come. In my free time, I like hunting and golfing.



seed sales. Now I-90 will be a one-stop-shop for all your Monsanto seed needs AND all your seed treatment needs.

When not selling, my wife of 16 years Melanie and 4 kids Mackenzie (15), Mitchell (14), Marshall (10), and Madeline (8) and their activities occupy the majority of my free time. The kids are involved in a variety of sports in Adrian. They are also active in 4-H & show in Nobles County. Melanie works as the school nurse for the Adrian School District. Our hobbies include boating, camping, and snowmobiling.

On a daily basis you can find me early in the morning feeding cattle. My father and I run a feeder to finish cattle operation in addition to the farming. I also have 50 cows

that we run on pasture. A fair number of cows in our herd are past 4-H heifers that the kids spent their time showing.

In closing, I just want to take the opportunity to thank each and every one of you for trusting I-90 with your seed needs. We wouldn't be here without you and appreciate your business very much!



Darren Jeffers:



I was born and raised just outside of St. Kilian, MN and graduated high school from Adrian. After graduation I attended Willmar Vocational College and completed their 2-year Agriculture Business program. From there I returned to the family farm and worked part-time for both Five Star Fertilizer and Carl's Farm Store.

I now farm full-time and partner with neighbors on a wean to finish hog operation and custom finish hogs for WPI. I got into selling Dekalb seed about 18 years ago when a neighbor retired his dealership. My favorite thing about it is the customer relations. There's nothing better than having a consistent, quality product that performs season after season for my growers. I truly appreciate working with them and the business they do.

In my free time, I enjoy hanging out with my 4 kids; Torri (20), Dalton (19), Carli (16) and Mikayla (14). As time allows, I also like the occasional snow mobiling trip.

Why Inoculate?

There are many benefits to inoculating your beans. Why not protect the cost of your inputs and aim for those high yields you know are possible? Protect your investment and consider treating your seed.

☀ 50% of Soybean's N comes from nodulation & fixation

☀ Rhizobia can produce 55-120 pounds/A of N; carryover benefits next year's corn crop

☀ Naturally occurring or carryover Rhizobia are potentially less vigorous or effective vs. freshly applied Rhizobia

☀ Quicker & increased nodulation = increased root growth & health which = increased nodulation & N fixation & will = **higher yields by an average of 3-5 bushels per acre!**

The highest probability for response:

☀ Cool, wet soils (in general)

☀ Flooding or ponding for 3-7 days

☀ Low organic matter

☀ Corn on Corn, Pasture, CRP

☀ Eroded Soils

☀ Low pH (<6.0)

☀ High pH (>8.0)

☀ Drought or heat stressed soils

We treat with **Acceleron** which contains three systemic fungicides for complete activity for pythium, rhizoctonia, phytophthora, & fusarium. It contains a higher rate of insecticide for robust activity for overwintering bean leaf beetle, early season aphids and seed corn maggot.

We also use **Vault HP** which is a 3-way, multi component growth-enhancing system. It contains a minimum *guaranteed count of 10 billion rhizobia* per mL & multi-strain nitrogen-fixing bacteria produced fresh each growing season for maximum viability and performance. It's patented growth enhancer improves nodulation creating a boost in nutrient availability so you see higher yields. And the Integral biofungicide extends suppression of yield-robbing rhizoctonia and fusarium; promoting root structure and advanced vigor.

I-90 Seed Solutions wants you to get the most profit potential available. Come see us for all of your soybean seed treatment needs.

Whether you purchased your seed from us or not; we'll pick them up, treat and deliver them back to your farm. Your time is valuable, so let us take care of your needs this season and free up a little bit more of that time for you!